

ROI Scenario Irrigated Corn

Value proposition: Reduce reliance on synthetic fertilizers while building soil health, improving crop quality, and increasing water storage capacity.

PrairieFood improves SOM and soil aggregation:

- Reduces soil compaction and water runoff
- Improves water holding capacity
- Mitigates high salinity
- **PrairieFood** improves soil function:
 - Enhances and improves nutrient cycling
 - Grows nitrogen fixing bacteria
 - Unlocks phosphorous by growing fungi
- PrairieFood improves crop quality:
 - Higher above and below-ground biomass
 - Higher nutrient density in tissue; better feed quality



Scenario Nutrient (rates) and reductions¹:

	Yr1/Yr2/Yr3
Nitrogen (220 lb)	20%/35%/50%
Phosphate (66 lb)) 40%/55%/70%
Potash (40 lb)	25%/35%/50%
Sulfur (15 lb)	20%/35%/50%
Zinc (3 lb)	25%/50%/50%

Scenario – KS/NE Corn after corn (200-bushel yield goal) on sandy loam to silt loam soils. Grower adopts soil health practices (reducing tillage, adding cover crop) after year 1. *Nutrient reductions and results may vary from field to field depending on weather, soil nutrients, and management practices.*

PrairieFood has increased yields as much	ch	Increases to Income (per acre)	Year 1	Year 2	Year 3
as 42 bushels/acre, but you don't need to		Increases in Yield (bu/ac)	5.00	5.00	5.00
count on that to see a good return. Higher		Net Sale Price ² (\$/bu)	6.77	6.77	6.77
premiums from better quality grain are		Additional quality premium			
also on the horizon with better soils.		Increases to Income Subtotal	33.85	33.85	33.85
	-	Reduced Costs ³ (per acre)			
PrairieFood use in conjunction with		Nitrogen fertilizer savings	41.23	72.15	103.08
implementing some or all five soil health principles will ensure success towards		Phosphate savings	25.92	35.64	45.37
reducing your reliance on synthetic inputs	its	Potash savings	6.58	9.22	13.17
such as fertilizer and pesticides. Soil		Sulfur savings	1.86	3.26	4.65
function improves each season so you can		Zinc savings	1.31	2.63	2.63
reduce inputs even more.		Water benefits ⁴	10.00	15.00	25.00
	-	Reduced Costs Subtotal	86.91	137.90	193.89
The cost of PrairieFood is stable so you		Added Costs			
don't have to worry about volatile fossil fuel prices impacting input costs. We recommend a 40 GPA application rate for irrigated corn.	40 GPA PrairieFood	94.00	94.00	94.00	
	Application ⁵	8.00	8.00	8.00	
	Added Costs Subtotal	102.00	102.00	102.00	

Notes:

Net Increase to Income (\$/ac) \$ 18.76 \$ 69.75 \$ 125.74

(1) Fertility needs for 200-bushel corn based on UNL Corn nutrient management suggestions (EC117, Apr 2019). Reductions based on prior year (yr0).
 (2) Average price of corn (2022) from the USDA NASS.

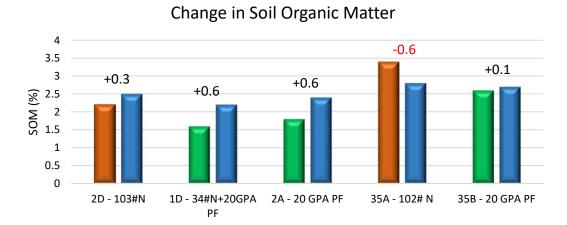
(3) NPK costs from DTN (12/28/22); per lb prices: UAN32: \$1.064/lb; P: \$0.0982; K: \$0.658. S (\$0.62) and Zn (\$1.75) from Two Rivers Coop (1/12/23).
(4) Building soil organic matter increases water holding capacity. A 0.25-point annual increase in SOM equates to 6,000-8,000 gal/ac annual increase in water holding capacity, so ¼" more of rain is captured during every rain event, reducing irrigation levels or increasing yields on dryland crops. With a cost of \$150/ac for 15" and estimated savings of 10-25% on improved water holding capacity in three years, you save \$15 - \$38/ac.
(5) Application cost estimated \$8/ac, grower-applied. Custom application cost: ~\$12/ac. Shipping cost currently ~\$6 per loaded mile.

PrairieFood

Updated on Apr 14, 2023 by Trish Jackson, PhD tjackson@prairiefood.com

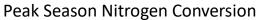
PrairieFood

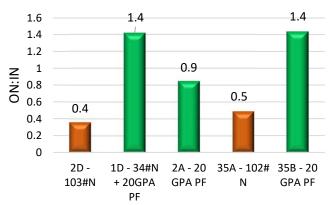
SW KS Irrigated Sorghum Silage Case Study



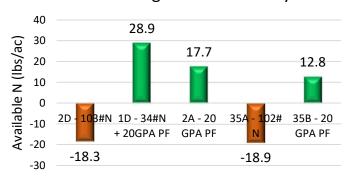
This chart shows the difference in SOM between September (left bar) and October (right bar), before and after harvest. PrairieFood shows an average increase of 0.4% across three pivots. During this time of year, the soil is warm enough for microbial activity to continue, helping to break down residues to form new SOM.

Source: Regen Ag Lab





Season Change in N Availability



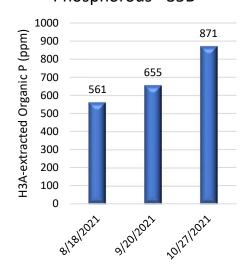
Above, left: Higher ratios of organic to inorganic nitrogen (ON:IN) are desirable because lower ratios indicate soils are reliant on fertilizer inputs. A higher ratio, as in the PrairieFood treated fields, shows that microbes are actively transforming organic nitrogen into inorganic nitrogen, a form more available for plant uptake. Above, right: Nitrogen availability includes the inorganic N (as nitrate and ammonium) and the amount of N expected to be released from the organic N pool through biological processes. This chart compares the change in N availability between mid-August and late October, pre- and post-harvest. PrairieFood-treated plots consistently show an increase in N availability while plots with no PrairieFood showed a decrease in available N.



Phosphorous

- Pre-season Concern: High phosphorous in 35B, but tied up
- Solution: PrairieFood increases microbial activity
 - Microbes convert organic phosphorous to inorganic phosphorous for plant uptake
- 35B data shows SIGNIFICANTLY higher P availability
 - 55% more available P

Plant Available Phosphorous - 35B



PrairieFood After was applied in late July to early August, microbial activity increased, which promoted processes that convert nutrients to plantavailable forms. Previously lockedup phosphorous is now being released to plants thanks to PrairieFood.

Source: Regen Ag Lab